

RASMUSSEN + TELLER + CARON

CERTIFIED PUBLIC ACCOUNTANTS & TRUSTED ADVISORS

May 18, 2022

To the Board of Directors of
US Incorporated:

We have audited the consolidated financial statements of US Incorporated and supporting organization (the organizations) for the year ended December 31, 2021 and we have issued our report thereon dated May 18, 2022. Professional standards require that we provide you with the following information related to our audit which is divided into the following sections:

Section I - Communications Required Under AU-C 265 (page 2)

Section II - Communications Required Under AU-C 260 (pages 3-4)

Section I includes any deficiencies we observed in the organization's accounting principles or internal controls that we believe are significant. Current auditing standards require us to formally communicate annually matters we note about the organization's accounting policies and internal controls.

Section II includes information that current auditing standards require independent auditors to communicate to those individuals charged with governance. We will report this information annually to those charged with the organization's governance.

These communications are intended solely for the use of the organization's Board of Directors and are not intended to be and should not be used by anyone other than those specified parties.

We would like to take this opportunity to thank the organization for the cooperation and courtesy extended to us during our audit. We welcome any questions you may have regarding the following communications, and we would be willing to discuss any of these or other questions that you might have at your convenience.

Sincerely,

Rasmussen, Teller & Caron, P.C.

To the Board of Directors of US Incorporated:

May 18, 2022

Section I - Communications Required Under AU-C 265

In planning and performing our audit of the consolidated financial statements of the organizations as of and for the year ended December 31, 2021, in accordance with auditing standards generally accepted in the United States of America, we considered the organizations' internal control over financial reporting (internal control) as a basis for designing auditing procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of the organizations' internal control. Accordingly, we do not express an opinion on the effectiveness of the organizations' internal control.

Our consideration of internal control was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in internal control that might be significant deficiencies or material weaknesses and, therefore, significant deficiencies or material weaknesses may exist that were not identified.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance. A *material weakness* is a deficiency, or a combination of deficiencies in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. We noted no material weaknesses during the audit.

To the Board of Directors of US Incorporated:

May 18, 2022

Section II - Communications Required Under AU-C 260

We have audited the consolidated financial statements of US Incorporated and supporting organization (the organizations) for the year ended December 31, 2021 and have issued our report thereon dated May 18, 2022. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our engagement letter to you dated April 21, 2022. Professional standards also require that we communicate to you the following information related to our audit.

Significant Audit Matters

Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by the organizations are described in Note A to the financial statements. No new accounting policies were adopted and the application of existing policies was not changed during 2021. We noted no transactions entered into by the organizations during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the consolidated financial statements in the proper period.

Accounting estimates are an integral part of the consolidated financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the consolidated financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimate affecting the consolidated financial statements was:

Management's estimate of the allocation of expenses between program services, management and general, and fund raising. We evaluated the key factors and assumptions used to develop the allocation and it appears reasonable in relation to the consolidated financial statements taken as a whole.

The disclosures in the consolidated financial statements are neutral, consistent and clear.

Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing and completing our audit.

Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. Management has determined that none of the misstatements detected as a result of audit procedures were material, either individually or in the aggregate, to the financial statements taken as a whole.

Disagreements with Management

For purposes of this letter, a disagreement with management is a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the consolidated financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

Management Representations

We have requested certain representations from management that are included in the management representation letter dated May 18, 2022.

Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the organizations' consolidated financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

Other Audit Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the organizations' auditor. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

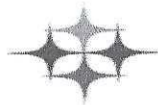
Other Matters

With respect to the supplementary information accompanying the consolidated financial statements, we made certain inquiries of management and evaluated the form, content, and methods of preparing the information to determine that the information complies with U.S. generally accepted accounting principles, the method of preparing it has not changed from the prior period, and the information is appropriate and complete in relation to our audit of the consolidated financial statements. We compared and reconciled the supplementary information to the underlying accounting records used to prepare the consolidated financial statements or to the consolidated financial statements themselves.

If the audited consolidated financial statements are included in any form (printed or electronic) with other documents, we take no responsibility for any of the other information that may be included in that presentation.

**US INCORPORATED
AND SUPPORTING ORGANIZATION**

CONSOLIDATED FINANCIAL STATEMENTS
for the year ended December 31, 2021

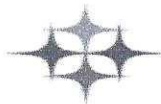


RASMUSSEN + TELLER + CARON

CERTIFIED PUBLIC ACCOUNTANTS & TRUSTED ADVISORS

TABLE OF CONTENTS

	<u>PAGE</u>
INDEPENDENT AUDITORS' REPORT	1-2
CONSOLIDATED FINANCIAL STATEMENTS:	
CONSOLIDATED STATEMENT OF FINANCIAL POSITION	3
CONSOLIDATED STATEMENT OF ACTIVITIES	4
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES	5
CONSOLIDATED STATEMENT OF CASH FLOWS	6
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS	7-11
SUPPLEMENTARY INFORMATION:	
INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION	12
CONSOLIDATING SCHEDULE FOR THE STATEMENT OF FINANCIAL POSITION	13
CONSOLIDATING SCHEDULE FOR THE STATEMENT OF ACTIVITIES	14
CENTRAL OFFICE STATEMENT OF ACTIVITIES	15
PROENGLISH STATEMENT OF ACTIVITIES	16
SCHEDULE OF EXPENSES, CENTRAL OFFICE	17
SCHEDULE OF EXPENSES, PROENGLISH	18



RASMUSSEN + TELLER + CARON

CERTIFIED PUBLIC ACCOUNTANTS & TRUSTED ADVISORS

May 18, 2022

INDEPENDENT AUDITORS' REPORT

To the Board of Directors of

US Incorporated:

Opinion

We have audited the accompanying consolidated financial statements of US Incorporated (a nonprofit corporation) and supporting organization (a foundation), which comprise the consolidated statement of financial position as of December 31, 2021, and the related consolidated statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of US Incorporated and supporting organization as of December 31, 2021, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of US Incorporated and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about US Incorporated's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of US Incorporated's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about US Incorporated's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Rasmussen, Teller & Caron, P.C.

US INCORPORATED AND SUPPORTING ORGANIZATION
CONSOLIDATED STATEMENT OF FINANCIAL POSITION
December 31, 2021

ASSETS

CURRENT ASSETS:	
Cash (including restricted cash of \$7,583)	\$ 1,559,187
Certificates of deposit	775,613
Prepaid expenses	<u>29,678</u>
Total current assets	2,364,478
PROPERTY AND EQUIPMENT	
Less accumulated depreciation	<u>176,420</u> 92,059
Total property and equipment	<u>84,361</u>
Total assets	<u><u>\$ 2,448,839</u></u>

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES:	
Accounts payable	\$ 79,345
Accrued compensation	<u>19,714</u>
Total current liabilities	99,059
NET ASSETS:	
Without donor restrictions	2,342,197
With donor restrictions, purpose restricted	<u>7,583</u>
Total net assets	<u>2,349,780</u>
Total liabilities and net assets	<u><u>\$ 2,448,839</u></u>

The accompanying notes are a part of the consolidated financial statements.

US INCORPORATED AND SUPPORTING ORGANIZATION
CONSOLIDATED STATEMENT OF ACTIVITIES
for the year ended December 31, 2021

	Without Donor Restrictions	With Donor Restrictions	Combined
REVENUES AND SUPPORT:			
Contributions	\$ 1,240,129	\$ -	\$ 1,240,129
Investment income	1,679	-	1,679
Other income	17,759	-	17,759
Net assets released from restrictions in satisfaction of purpose restrictions	1,000	(1,000)	-
Total revenues and support	1,260,567	(1,000)	1,259,567
EXPENSES:			
Program services, including research, education, and lobbying	807,436	-	807,436
Management and general	187,127	-	187,127
Fundraising	110,206	-	110,206
Total expenses	1,104,769	-	1,104,769
Change in net assets	155,798	(1,000)	154,798
NET ASSETS, BEGINNING OF YEAR	2,178,195	8,583	2,186,778
Add write off of provision for prior rent expense no longer applicable	8,204	-	8,204
Adjusted net assets, beginning of year	2,186,399	8,583	2,194,982
NET ASSETS, END OF YEAR	\$ 2,342,197	\$ 7,583	\$ 2,349,780

The accompanying notes are a part of the consolidated financial statements.

US INCORPORATED AND SUPPORTING ORGANIZATION
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
for the year ended December 31, 2021

	Program Services		Total Program Expenses	Management and General	Fundraising	Total Expenses
	Research and Education	Lobbying				
Salaries and wages	\$ 146,918	\$ 10,166	\$ 157,084	\$ 98,110	\$ 30,788	\$ 285,982
Payroll taxes and employee benefits	20,978	1,396	22,374	13,960	4,457	40,791
Research and writing fees	137,547	-	137,547	-	-	137,547
Radio advocacy show costs	58,715	-	58,715	-	-	58,715
Border Hawk advocacy fees	44,464	-	44,464	-	-	44,464
Professional fees	2,182	-	2,182	28,047	-	30,229
Grants	32,613	-	32,613	-	-	32,613
Cost of sales	4,518	-	4,518	-	-	4,518
Printing and publishing	2,755	-	2,755	-	-	2,755
Direct mail costs	160,105	42,754	202,859	-	61,943	264,802
Newsletter costs	18,988	-	18,988	-	2,462	21,450
Advertising	9,477	-	9,477	-	-	9,477
Travel and education	13,337	-	13,337	969	-	14,306
Dues and subscriptions	11,762	-	11,762	81	-	11,843
Computer and internet fees	-	-	-	25,106	-	25,106
Office supplies	-	-	-	4,188	-	4,188
Telephone	-	-	-	1,269	-	1,269
Postage	-	-	-	1,720	889	2,609
Bank, credit card and payroll fees	7,365	-	7,365	-	-	7,365
Occupancy	80,425	-	80,425	9,877	-	90,302
Depreciation	966	-	966	1,477	290	2,733
Insurance	-	-	-	1,953	-	1,953
State registration fees	-	-	-	-	9,377	9,377
Other	5	-	5	370	-	375
Total expenses	<u>\$ 753,120</u>	<u>\$ 54,316</u>	<u>\$ 807,436</u>	<u>\$ 187,127</u>	<u>\$ 110,206</u>	<u>\$ 1,104,769</u>

The accompanying notes are a part of the consolidated financial statements.

US INCORPORATED AND SUPPORTING ORGANIZATION
CONSOLIDATED STATEMENT OF CASH FLOWS
for the year ended December 31, 2021

OPERATING ACTIVITIES:	
Change in net assets	\$ 154,798
Adjustments to reconcile the increase in net assets to net cash provided by operating activities:	
Depreciation	2,733
Inventory	4,518
Prepaid expenses	1,143
Accounts payable	(24,918)
Accrued compensation	<u>3,255</u>
Net cash provided by operating activities	141,529
INVESTING ACTIVITIES:	
Certificate of deposit maturities	1,950,619
Certificate of deposit purchases	(1,951,458)
Purchase of equipment	<u>(1,088)</u>
Net cash used in investing activities	<u>(1,927)</u>
CHANGE IN CASH AND CASH EQUIVALENTS	139,602
CASH, BEGINNING OF YEAR	<u>1,419,585</u>
CASH, END OF YEAR	<u>\$ 1,559,187</u>
CASH AT END OF YEAR CONSIST OF THE FOLLOWING:	
Cash	\$ 1,551,604
Restricted cash (purpose restricted)	<u>7,583</u>
Total cash and cash equivalents	<u>\$ 1,559,187</u>

The accompanying notes are a part of the consolidated financial statements.

US INCORPORATED AND SUPPORTING ORGANIZATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
For the year ended December 31, 2021

The accompanying consolidated financial statements include the accounts of both US Incorporated and its related foundation, US Inc Foundation, with any inter-entity transactions eliminated. The Foundation was formed during 2019 for the purpose of serving as a supporting organization, as defined in the Internal Revenue Code, to US Incorporated.

The Foundation is a legally separate Michigan nonprofit corporation formed for the same purposes as US Incorporated as described following. It is governed by a board of directors comprised of the directors of US Incorporated. The Foundation relies on contributions to finance its support of US Incorporated, its sole purpose.

US Incorporated (the "Organization") was incorporated during 1981 and began operations during 1983. The Organization was formed for charitable, religious, educational, and scientific purposes. It relies primarily on contributions, including any contributions from the Foundation, to finance its programs. The programs are public interest projects with a variety of purposes, including immigration research and reform, language policies, and conservation of natural resources.

The Organization's major project is ProEnglish. This project is working to preserve our nation's linguistic unity by promoting the use of English and establishing English as the official language for all levels of government.

Administrative and fund raising costs are identified and reported separately from program costs.

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

The Organization, including the Foundation, uses the accrual basis of accounting whereby revenue is recognized when earned and expenses when liabilities are incurred. Under this policy, contributions received, as well as any unconditional commitment of future contributions, are recorded as revenue and an increase in net assets upon receipt of the contribution or commitment. If terms of any commitment extend beyond a year, the commitment is recorded at its present value.

Donations received with donor restrictions as to purpose are recorded as net assets with donor restrictions. If restricted donations are expended for their designated purposes during the year in which they are received, such donations are recorded as contributions without donor restrictions and the related expenses are recorded as expenses of funds without donor restrictions. Any unexpended restricted contributions at year end are recognized as net assets with donor restrictions.

Other significant accounting policies are described in the following paragraphs.

Fund accounting: To insure compliance with donor restrictions, the Organization employs fund accounting. This is a system whereby resources restricted for specific projects are classified for accounting purposes into separate funds, each with separate accounts. However, the basic financial statements on pages three through six present the combined totals of all funds plus the Foundation, with all inter-fund and inter-entity transactions eliminated.

Financial instruments: Financial instruments, such as cash, certificates of deposit, accounts receivable, accounts payable and accrued expenses, are carried at their historical amounts in the consolidated financial statements. The amounts approximate fair value of such instruments due to their short maturity. Fair value is a valuation concept that embodies market values and current interest rates.

US INCORPORATED AND SUPPORTING ORGANIZATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
For the year ended December 31, 2021

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued):

Cash and certificates of deposit: The Organization holds cash in checking accounts, money market accounts, and various certificates of deposit. At December 31, 2021, all certificates of deposit have maturity dates within one year.

For purposes of the cash flow statement, all purchases and maturities of certificates of deposit are recorded as investment activities.

For risk management purposes, the Organization's cash and certificates of deposit have been placed with a number of high quality banks and financial institutions.

Property and equipment: Property and equipment consists of leasehold improvements, furniture, and equipment. They are stated at cost. The cost of these assets is capitalized upon acquisition when their use is expected to exceed one year and the cost exceeds \$100.

Property and equipment are being depreciated over their estimated useful lives under the straight-line method. Depreciation expense during 2021 was \$2,733.

Estimates: Preparation of consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that may affect certain amounts and disclosures reported in the consolidated financial statements. Actual results may differ from these estimates, but management is not aware of any estimates in which actual results may differ substantially from the estimates.

Compensated absences: The organization's employees earn hours of vacation pay at various rates depending on length of employment. Each employee may carryover from year-to-year up to one year of their accrued vacation. At year end an accrual is recorded for any unused vacation that complies with this policy.

Major maintenance costs: The Organization's policy is to expense maintenance costs when incurred, including any maintenance costs that might be considered major. During 2021 there were no maintenance expenses that management considered to be major maintenance expenses.

NOTE B – CONCENTRATION OF CREDIT RISK:

Cash and certificates of deposit are on deposit in a diverse number of banks and financial institutions each with a solid financial reputation that minimizes credit risk.

Cash and certificates of deposit in the aggregate amount of \$1,023,854 are insured by FDIC or SIPC. The balance, \$1,310,946, is not covered by such insurance.

US INCORPORATED AND SUPPORTING ORGANIZATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
For the year ended December 31, 2021

NOTE C – NET ASSETS WITH DONOR RESTRICTIONS:

At December 31, 2021 net assets with donor restrictions are as follows:

Environmental projects	\$ 2,258
Outdoor lighting conservation	1,325
The Garrett Hardin web site	<u>4,000</u>
Total	<u>\$ 7,583</u>

NOTE D – RENT:

The Organization rents office space in Petoskey, Michigan and Washington, D.C. The Petoskey office is rented under terms of a month-to-month lease through October 31, 2024 with monthly rental rates set to increase five percent on the first of November each year of the lease. As explained in Note M following, the Organization has adopted a transition plan which will involve closing the Petoskey office on or about June 30, 2022. The monthly rental rate at December 31, 2021 was \$1,323 with future lease payments through June 30, 2022 totaling \$7,938. Lease terms also require a security deposit of \$1,200.

The D.C. office is rented under terms of a two-year lease expiring July 31, 2023; it contains provisions for an annual inflationary rent adjustment and an automatic renewal provision for additional two-year periods at the then current rental rates. Future aggregate lease payments under the D.C. lease through its 2023 expiration date total \$116,214, including charges for amenities of \$15,067. In addition, the D.C. lease requires a security deposit of \$10,012.

Annual rentals under these two rental arrangements aggregated \$86,093 during 2021. Petoskey's annual rental was \$15,309; D.C.'s annual rental was \$70,784 excluding any office expenses based on a level of usage.

NOTE E – FEDERAL INCOME TAX:

US Incorporated and US Inc Foundation have each been determined by the Internal Revenue Service to be exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. Accordingly, contributions to either Organizations are deductible for federal income tax purposes.

Both entities annually files a Form 990, Return of Organization Exempt from Income Tax, with the Internal Revenue Service. These returns generally remain subject to examination by the Service for a period of three years after filing. Accordingly, returns for the years 2018 through 2020 are subject to examination.

US INCORPORATED AND SUPPORTING ORGANIZATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
For the year ended December 31, 2021

NOTE F – RETIREMENT PLAN:

The Organization has a defined contribution retirement plan under a tax-sheltered annuity program. All full time and qualified part time employees are eligible to participate in the plan. The Organization contributes between five and seven and one-half percent of the employees' compensation to the plan for those who elect to contribute at least 2 percent of their gross pay to the plan. Plan cost for 2021 was \$14,740.

NOTE G – MAJOR DONORS:

Each year US Incorporated and US Inc Foundation solicit funds from the general public, including foundations and other philanthropic organizations. During 2021, one foundation accounted for approximately 65.3 percent of the Organization's contribution revenue.

NOTE H – FUNCTIONAL EXPENSES:

The consolidated financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include salary and wages, payroll taxes and employee benefits, professional fees, travel and education, office supplies, occupancy, postage, direct mail, newsletter costs, dues and subscription, and travel and education, all of which are allocated on the basis of estimates of time and effort or other reasonable bases. Note J further explains the allocation of printing and publishing expenses.

NOTE I - PROGRAM SERVICE EXPENSES:

Program service expenses associated with the Organization's major program identified elsewhere in the footnotes and with short-term public interest projects during 2021 were:

ProEnglish	\$ 483,106
Other public interest projects	<u>324,330</u>
	<u>\$ 807,436</u>

The major costs associated with the other public interest projects include publication expenses, fees for research and reports on areas of social concern, personnel costs, and grants for projects administered by other organizations. The \$100,000 of program expense incurred by the US Inc Foundation and paid to US Incorporated got eliminated upon consolidation.

NOTE J – ALLOCATION OF JOINT COSTS:

During 2021, the Organization incurred joint costs of \$286,252 in printing and distributing various publications to its members and others. The publications included both educational material and fund raising appeals. Their total costs were allocated based on the relative space devoted to each topic, with \$221,847 allocated to program services expense and \$64,405 to fund raising expense.

US INCORPORATED AND SUPPORTING ORGANIZATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
For the year ended December 31, 2021

NOTE K – LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS:

The following reflects financial assets as of the statement of financial position date, reduced by amounts not available for general use within one year of the statement of financial position date:

Cash	\$ 1,559,187
Certificates of deposit	775,613
Less unavailable for general expenditure within one year due to donor restriction for specific purpose	<u>(7,583)</u>
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 2,327,217</u>

General expenditures include management and general expenses, fundraising expenses, and some program expenses.

The Organization invests cash in certificates of deposit and a money market account as part of liquidity management.

NOTE L – RELATED - PARTY TRANSACTION:

During 2021, the Organization expanded its presence on the internet and in social media by the development of website known as "Border Hawk News" to disseminate information dealing with mass and illegal immigration. The emphasis of the website is to highlight the global problems caused by unfettered immigration, porous borders, and to offer a compilation of immigration news, opinions, and blogs in one website, the first of its kind.

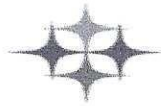
The US Incorporated Board of Directors retained a son of the executive director, who has reporting experience with InfoWars Europe, a news gathering organization, to develop, manage, and promote the website as well as making public and media appearances dealing with current immigration trends. During 2021, fees for his services totaled \$40,300 including \$3,560 payable at December 31, 2021.

NOTE M – PLANNED TRANSITION:

During late 2021, the US Incorporated Board of Directors approved a change within the Organization whereby its activities involving service to the immigration reform movement for America will be moved to other like-minded organizations while the administrative duties will be transferred to the ProEnglish program. This transition will involve relocating the current cadre of advocates and authors with their related financial support through at least 2023 to compatible organizations. It will also involve closing the Petoskey, Michigan office. The transition is projected to be completed by the middle of 2022.

NOTE N – SUBSEQUENT EVENTS:

Subsequent events were evaluated through May 18, 2022, the date this report became available for publication. No events occurred during that period that required disclosure.



RASMUSSEN + TELLER + CARON

CERTIFIED PUBLIC ACCOUNTANTS & TRUSTED ADVISORS

May 18, 2022

INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION

To the Board of Directors of

US Incorporated:

We have audited the consolidated financial statements of US Incorporated and supporting organization as of and for the year ended December 31, 2021, and have issued our report thereon dated May 18, 2022, which contained an unmodified opinion on those consolidated financial statements. Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplementary information presented on pages 13 through 18 of this report is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Rasmussen, Teller & Caron, P.C.

US INCORPORATED AND SUPPORTING ORGANIZATION
CONSOLIDATING SCHEDULE FOR THE STATEMENT OF FINANCIAL POSITION
December 31, 2021

	US INCORPORATED			US INC		ELIMINATION	CONSOLIDATED
	CENTRAL OFFICE	PROENGLISH	TOTAL	FOUNDATION			
ASSETS							
CURRENT ASSETS:							
Cash	\$ 173,411	\$ 784,023	\$ 957,434	\$ 601,753	\$ -	\$ -	\$ 1,559,187
Certificates of deposit	101,995	673,618	775,613	-	-	-	775,613
Due from other project/entity	82,941	-	82,941	-	(82,941)	-	-
Prepaid expenses	11,347	18,331	29,678	-	-	-	29,678
Total current assets	369,694	1,475,972	1,845,666	601,753	(82,941)	-	2,364,478
PROPERTY AND EQUIPMENT							
Less accumulated depreciation	134,832	41,588	176,420	-	-	-	176,420
Total property and equipment	50,710	41,349	92,059	-	-	-	92,059
Total assets	84,122	239	84,361	-	-	-	84,361
	\$ 453,816	\$ 1,476,211	\$ 1,930,027	\$ 601,753	\$ (82,941)	\$ -	\$ 2,448,839
LIABILITIES AND NET ASSETS							
CURRENT LIABILITIES:							
Accounts payable	\$ 12,800	\$ 66,545	\$ 79,345	\$ -	\$ -	\$ -	\$ 79,345
Accrued compensation	19,714	-	19,714	-	-	-	19,714
Due to other project/entity	-	82,941	82,941	-	(82,941)	-	-
Total current liabilities	32,514	149,486	182,000	-	(82,941)	-	99,059
NET ASSETS:							
Without donor restrictions	413,719	1,326,725	1,740,444	601,753	-	-	2,342,197
With donor restrictions, purpose restricted	7,583	-	7,583	-	-	-	7,583
Total net assets	421,302	1,326,725	1,748,027	601,753	-	-	2,349,780
Total liabilities and net assets	\$ 453,816	\$ 1,476,211	\$ 1,930,027	\$ 601,753	\$ (82,941)	\$ -	\$ 2,448,839

US INCORPORATED AND SUPPORTING ORGANIZATION
CONSOLIDATING SCHEDULE FOR THE STATEMENT OF ACTIVITIES
for the year ended December 31, 2021

	US INCORPORATED		US INC		CONSOLIDATED
	CENTRAL OFFICE	PRO ENGLISH	FOUNDATION	ELIMINATIONS	
REVENUES AND SUPPORT:					
Contributions	\$ 322,257	\$ 717,872	\$ 300,000	\$ (100,000)	\$ 1,240,129
Investment income	192	1,124	363	-	1,679
Other income	1,323	16,436	-	-	17,759
Total revenues and support	323,772	735,432	300,363	(100,000)	1,259,567
EXPENSES:					
Program services, including research, education, and lobbying	324,330	483,106	100,000	(100,000)	807,436
Management and general	97,477	89,650	-	-	187,127
Fundraising	10,700	99,506	-	-	110,206
Total expenses	432,507	672,262	100,000	(100,000)	1,104,769
Change in net assets	(108,735)	63,170	200,363	-	154,798
NET ASSETS, BEGINNING OF YEAR	521,833	1,263,555	401,390	-	2,186,778
Add write off of provision for prior year rent expense no longer applicable	8,204	-	-	-	8,204
Adjusted net assets, beginning of year	530,037	1,263,555	401,390	-	2,194,982
NET ASSETS, END OF YEAR	\$ 421,302	\$ 1,326,725	\$ 601,753	\$ -	\$ 2,349,780

US INCORPORATED AND SUPPORTING ORGANIZATION
CENTRAL OFFICE STATEMENT OF ACTIVITIES
for the year ended December 31, 2021

	Without Donor Restrictions	With Donor Restrictions	Combined
REVENUES AND SUPPORT:			
Contributions	\$ 322,257	\$ -	\$ 322,257
Investment income	192	-	192
Other income	1,323	-	1,323
Total revenues and support	323,772	-	323,772
Net assets released from restriction	1,000	(1,000)	-
Total revenue including released net assets	324,772	(1,000)	323,772
EXPENSES:			
Program services, including research and education	324,330	-	324,330
Management and general	97,477	-	97,477
Fundraising	10,700	-	10,700
Total expenses	432,507	-	432,507
Change in net assets	(107,735)	(1,000)	(108,735)
NET ASSETS, BEGINNING OF YEAR	513,250	8,583	521,833
Add write off of provision for prior year rent expense no longer needed	8,204	-	8,204
Adjusted net assets beginning of year	521,454	8,583	530,037
NET ASSETS, END OF YEAR	<u>\$ 413,719</u>	<u>\$ 7,583</u>	<u>\$ 421,302</u>

US INCORPORATED AND SUPPORTING ORGANIZATION
PROENGLISH STATEMENT OF ACTIVITIES
for the year ended December 31, 2021

	Without Donor Restrictions	With Donor Restrictions	Combined
REVENUES AND SUPPORT:			
Contributions	\$ 717,872	\$ -	\$ 717,872
Investment income	1,124	-	1,124
Other income	16,436	-	16,436
Total revenues and support	735,432	-	735,432
EXPENSES:			
Program services, including research, education, and lobbying	483,106	-	483,106
Management and general	89,650	-	89,650
Fundraising	99,506	-	99,506
Total expenses	672,262	-	672,262
Change in net assets	63,170	-	63,170
NET ASSETS, BEGINNING OF YEAR	1,263,555	-	1,263,555
NET ASSETS, END OF YEAR	\$ 1,326,725	\$ -	\$ 1,326,725

US INCORPORATED AND SUPPORTING ORGANIZATION
CENTRAL OFFICE SCHEDULE OF EXPENSES
for the year ended December 31, 2021

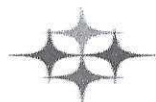
	Program Services, Research and			Management and		Fundraising	Total Expenses
	Education	General	General	General	Fundraising		
Salary and wages	\$ 41,142	\$ 44,893	\$ 9,269	\$ 95,304			
Payroll taxes and employee benefits	5,456	5,922	1,141	12,519			
Research and writing fees	115,147	-	-	115,147			
Radio advocacy show costs	58,715	-	-	58,715			
Border Hawk fees	44,464	-	-	44,464			
Professional fees	2,182	28,047	-	30,229			
Grants	32,613	-	-	32,613			
Cost of sales including inventory valuation write down of \$4,059	4,518	-	-	4,518			
Printing and publishing	2,006	-	-	2,006			
Advertising	546	-	-	546			
Travel and education	103	500	-	603			
Dues and subscriptions	156	-	-	156			
Computer and internet fees	-	5,293	-	5,293			
Office supplies	-	1,843	-	1,843			
Telephone	-	1,143	-	1,143			
Postage	-	1,040	-	1,040			
Bank, credit card and payroll fees	3,136	-	-	3,136			
Occupancy	13,180	6,338	-	19,518			
Depreciation	966	1,450	290	2,706			
Insurance	-	638	-	638			
Other	-	370	-	370			
Total expenses	<u>\$ 324,330</u>	<u>\$ 97,477</u>	<u>\$ 10,700</u>	<u>\$ 432,507</u>			

US INCORPORATED AND SUPPORTING ORGANIZATION
 PROENGLISH SCHEDULE OF EXPENSES
 for the year ended December 31, 2021

	Program Services						Total Expenses
	Research and Education	Lobbying			Management and General	Fundraising	
		Direct	Grass Roots	Total			
Salary and wages	\$ 105,776	\$ 7,178	\$ 2,988	\$ 115,942	\$ 53,217	\$ 21,519	\$ 190,678
Payroll taxes and employee benefits	15,522	986	410	16,918	8,038	3,316	28,272
Research, writing and advocacy fees	22,400	-	-	22,400	-	-	22,400
Direct mail costs	160,105	30,184	12,570	202,859	-	61,943	264,802
Newsletter costs	18,988	-	-	18,988	-	2,462	21,450
Advertising, Facebook	8,931	-	-	8,931	-	-	8,931
Travel and education	13,234	-	-	13,234	469	-	13,703
Dues and subscriptions	11,606	-	-	11,606	81	-	11,687
Printing and publishing	749	-	-	749	-	-	749
Computer and internet fees	-	-	-	-	19,813	-	19,813
Office supplies	-	-	-	-	2,345	-	2,345
Postage	-	-	-	-	680	889	1,569
Depreciation	-	-	-	-	27	-	27
Telephone	-	-	-	-	126	-	126
Bank and credit card fees	4,229	-	-	4,229	-	-	4,229
Occupancy	67,245	-	-	67,245	3,539	-	70,784
Insurance	-	-	-	-	1,315	-	1,315
State registration and solicitation licenses	-	-	-	-	-	9,377	9,377
Other	5	-	-	5	-	-	5
Total expenses	\$ 428,790	\$ 38,348	\$ 15,968	\$ 483,106	\$ 89,650	\$ 99,506	\$ 672,262

US INCORPORATED
AND SUPPORTING ORGANIZATION

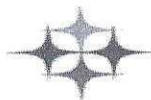
CONSOLIDATED FINANCIAL STATEMENTS
for the year ended December 31, 2021



RASMUSSEN + TELLER + CARON
CERTIFIED PUBLIC ACCOUNTANTS & TRUSTED ADVISORS

TABLE OF CONTENTS

	<u>PAGE</u>
INDEPENDENT AUDITORS- REPORT	1-2
CONSOLIDATED FINANCIAL STATEMENTS:	
CONSOLIDATED STATEMENT OF FINANCIAL POSITION	3
CONSOLIDATED STATEMENT OF ACTIVITIES	4
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES	5
CONSOLIDATED STATEMENT OF CASH FLOWS	6
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS	7-11



RASMUSSEN + TELLER + CARON

CERTIFIED PUBLIC ACCOUNTANTS & TRUSTED ADVISORS

May 18, 2022

INDEPENDENT AUDITORS' REPORT

To the Board of Directors of
US Incorporated:

Opinion

We have audited the accompanying consolidated financial statements of US Incorporated (a nonprofit corporation) and supporting organization (a foundation), which comprise the consolidated statement of financial position as of December 31, 2021, and the related consolidated statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of US Incorporated and supporting organization as of December 31, 2021, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of US Incorporated and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about US Incorporated's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

US Incorporated
May 18, 2022

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of US Incorporated's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about US Incorporated's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Rasmussen, Teller & Caron, P.C.

US INCORPORATED AND SUPPORTING ORGANIZATION
CONSOLIDATED STATEMENT OF FINANCIAL POSITION
December 31, 2021

ASSETS

CURRENT ASSETS:	
Cash (including restricted cash of \$7,583)	\$ 1,559,187
Certificates of deposit	775,613
Prepaid expenses	<u>29,678</u>
Total current assets	2,364,478
PROPERTY AND EQUIPMENT	
Less accumulated depreciation	<u>176,420</u> 92,059
Total property and equipment	<u>84,361</u>
Total assets	<u>\$ 2,448,839</u>

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES:	
Accounts payable	\$ 79,345
Accrued compensation	<u>19,714</u>
Total current liabilities	99,059
NET ASSETS:	
Without donor restrictions	2,342,197
With donor restrictions, purpose restricted	<u>7,583</u>
Total net assets	<u>2,349,780</u>
Total liabilities and net assets	<u>\$ 2,448,839</u>

The accompanying notes are a part of the consolidated financial statements.

US INCORPORATED AND SUPPORTING ORGANIZATION
CONSOLIDATED STATEMENT OF ACTIVITIES
for the year ended December 31, 2021

	Without Donor Restrictions	With Donor Restrictions	Combined
REVENUES AND SUPPORT:			
Contributions	\$ 1,240,129	\$ -	\$ 1,240,129
Investment income	1,679	-	1,679
Other income	17,759	-	17,759
Net assets released from restrictions in satisfaction of purpose restrictions	1,000	(1,000)	-
Total revenues and support	1,260,567	(1,000)	1,259,567
EXPENSES:			
Program services, including research, education, and lobbying	807,436	-	807,436
Management and general	187,127	-	187,127
Fundraising	110,206	-	110,206
Total expenses	1,104,769	-	1,104,769
Change in net assets	155,798	(1,000)	154,798
NET ASSETS, BEGINNING OF YEAR	2,178,195	8,583	2,186,778
Add write off of provision for prior rent expense no longer applicable	8,204	-	8,204
Adjusted net assets, beginning of year	2,186,399	8,583	2,194,982
NET ASSETS, END OF YEAR	\$ 2,342,197	\$ 7,583	\$ 2,349,780

The accompanying notes are a part of the consolidated financial statements.

US INCORPORATED AND SUPPORTING ORGANIZATION
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
for the year ended December 31, 2021

	<u>Program Services</u>		Total Program Expenses	Management and General	Fundraising	Total Expenses
	Research and Education	Lobbying				
Salaries and wages	\$ 146,918	\$ 10,166	\$ 157,084	\$ 98,110	\$ 30,788	\$ 285,982
Payroll taxes and employee benefits	20,978	1,396	22,374	13,960	4,457	40,791
Research and writing fees	137,547	-	137,547	-	-	137,547
Radio advocacy show costs	58,715	-	58,715	-	-	58,715
Border Hawk advocacy fees	44,464	-	44,464	-	-	44,464
Professional fees	2,182	-	2,182	28,047	-	30,229
Grants	32,613	-	32,613	-	-	32,613
Cost of sales	4,518	-	4,518	-	-	4,518
Printing and publishing	2,755	-	2,755	-	-	2,755
Direct mail costs	160,105	42,754	202,859	-	61,943	264,802
Newsletter costs	18,988	-	18,988	-	2,462	21,450
Advertising	9,477	-	9,477	-	-	9,477
Travel and education	13,337	-	13,337	969	-	14,306
Dues and subscriptions	11,762	-	11,762	81	-	11,843
Computer and internet fees	-	-	-	25,106	-	25,106
Office supplies	-	-	-	4,188	-	4,188
Telephone	-	-	-	1,269	-	1,269
Postage	-	-	-	1,720	889	2,609
Bank, credit card and payroll fees	7,365	-	7,365	-	-	7,365
Occupancy	80,425	-	80,425	9,877	-	90,302
Depreciation	966	-	966	1,477	290	2,733
Insurance	-	-	-	1,953	-	1,953
State registration fees	-	-	-	-	9,377	9,377
Other	5	-	5	370	-	375
Total expenses	<u>\$ 753,120</u>	<u>\$ 54,316</u>	<u>\$ 807,436</u>	<u>\$ 187,127</u>	<u>\$ 110,206</u>	<u>\$ 1,104,769</u>

The accompanying notes are a part of the consolidated financial statements.

US INCORPORATED AND SUPPORTING ORGANIZATION
CONSOLIDATED STATEMENT OF CASH FLOWS
for the year ended December 31, 2021

OPERATING ACTIVITIES:	
Change in net assets	\$ 154,798
Adjustments to reconcile the increase in net assets to net cash provided by operating activities:	
Depreciation	2,733
Inventory	4,518
Prepaid expenses	1,143
Accounts payable	(24,918)
Accrued compensation	<u>3,255</u>
Net cash provided by operating activities	141,529
INVESTING ACTIVITIES:	
Certificate of deposit maturities	1,950,619
Certificate of deposit purchases	(1,951,458)
Purchase of equipment	<u>(1,088)</u>
Net cash used in investing activities	<u>(1,927)</u>
CHANGE IN CASH AND CASH EQUIVALENTS	139,602
CASH, BEGINNING OF YEAR	<u>1,419,585</u>
CASH, END OF YEAR	<u>\$ 1,559,187</u>
CASH AT END OF YEAR CONSIST OF THE FOLLOWING:	
Cash	\$ 1,551,604
Restricted cash (purpose restricted)	<u>7,583</u>
Total cash and cash equivalents	<u>\$ 1,559,187</u>

The accompanying notes are a part of the consolidated financial statements.

US INCORPORATED AND SUPPORTING ORGANIZATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
For the year ended December 31, 2021

The accompanying consolidated financial statements include the accounts of both US Incorporated and its related foundation, US Inc Foundation, with any inter-entity transactions eliminated. The Foundation was formed during 2019 for the purpose of serving as a supporting organization, as defined in the Internal Revenue Code, to US Incorporated.

The Foundation is a legally separate Michigan nonprofit corporation formed for the same purposes as US Incorporated as described following. It is governed by a board of directors comprised of the directors of US Incorporated. The Foundation relies on contributions to finance its support of US Incorporated, its sole purpose.

US Incorporated (the "Organization") was incorporated during 1981 and began operations during 1983. The Organization was formed for charitable, religious, educational, and scientific purposes. It relies primarily on contributions, including any contributions from the Foundation, to finance its programs. The programs are public interest projects with a variety of purposes, including immigration research and reform, language policies, and conservation of natural resources.

The Organization's major project is ProEnglish. This project is working to preserve our nation's linguistic unity by promoting the use of English and establishing English as the official language for all levels of government.

Administrative and fund raising costs are identified and reported separately from program costs.

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

The Organization, including the Foundation, uses the accrual basis of accounting whereby revenue is recognized when earned and expenses when liabilities are incurred. Under this policy, contributions received, as well as any unconditional commitment of future contributions, are recorded as revenue and an increase in net assets upon receipt of the contribution or commitment. If terms of any commitment extend beyond a year, the commitment is recorded at its present value.

Donations received with donor restrictions as to purpose are recorded as net assets with donor restrictions. If restricted donations are expended for their designated purposes during the year in which they are received, such donations are recorded as contributions without donor restrictions and the related expenses are recorded as expenses of funds without donor restrictions. Any unexpended restricted contributions at year end are recognized as net assets with donor restrictions.

Other significant accounting policies are described in the following paragraphs.

Fund accounting: To insure compliance with donor restrictions, the Organization employs fund accounting. This is a system whereby resources restricted for specific projects are classified for accounting purposes into separate funds, each with separate accounts. However, the basic financial statements on pages three through six present the combined totals of all funds plus the Foundation, with all inter-fund and inter-entity transactions eliminated.

Financial instruments: Financial instruments, such as cash, certificates of deposit, accounts receivable, accounts payable and accrued expenses, are carried at their historical amounts in the consolidated financial statements. The amounts approximate fair value of such instruments due to their short maturity. Fair value is a valuation concept that embodies market values and current interest rates.

US INCORPORATED AND SUPPORTING ORGANIZATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
For the year ended December 31, 2021

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued):

Cash and certificates of deposit: The Organization holds cash in checking accounts, money market accounts, and various certificates of deposit. At December 31, 2021, all certificates of deposit have maturity dates within one year.

For purposes of the cash flow statement, all purchases and maturities of certificates of deposit are recorded as investment activities.

For risk management purposes, the Organization's cash and certificates of deposit have been placed with a number of high quality banks and financial institutions.

Property and equipment: Property and equipment consists of leasehold improvements, furniture, and equipment. They are stated at cost. The cost of these assets is capitalized upon acquisition when their use is expected to exceed one year and the cost exceeds \$100.

Property and equipment are being depreciated over their estimated useful lives under the straight-line method. Depreciation expense during 2021 was \$2,733.

Estimates: Preparation of consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that may affect certain amounts and disclosures reported in the consolidated financial statements. Actual results may differ from these estimates, but management is not aware of any estimates in which actual results may differ substantially from the estimates.

Compensated absences: The organization's employees earn hours of vacation pay at various rates depending on length of employment. Each employee may carryover from year-to-year up to one year of their accrued vacation. At year end an accrual is recorded for any unused vacation that complies with this policy.

Major maintenance costs: The Organization's policy is to expense maintenance costs when incurred, including any maintenance costs that might be considered major. During 2021 there were no maintenance expenses that management considered to be major maintenance expenses.

NOTE B – CONCENTRATION OF CREDIT RISK:

Cash and certificates of deposit are on deposit in a diverse number of banks and financial institutions each with a solid financial reputation that minimizes credit risk.

Cash and certificates of deposit in the aggregate amount of \$1,023,854 are insured by FDIC or SIPC. The balance, \$1,310,946, is not covered by such insurance.

US INCORPORATED AND SUPPORTING ORGANIZATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
For the year ended December 31, 2021

NOTE C – NET ASSETS WITH DONOR RESTRICTIONS:

At December 31, 2021 net assets with donor restrictions are as follows:

Environmental projects	\$ 2,258
Outdoor lighting conservation	1,325
The Garrett Hardin web site	<u>4,000</u>
Total	<u>\$ 7,583</u>

NOTE D – RENT:

The Organization rents office space in Petoskey, Michigan and Washington, D.C. The Petoskey office is rented under terms of a month-to-month lease through October 31, 2024 with monthly rental rates set to increase five percent on the first of November each year of the lease. As explained in Note M following, the Organization has adopted a transition plan which will involve closing the Petoskey office on or about June 30, 2022. The monthly rental rate at December 31, 2021 was \$1,323 with future lease payments through June 30, 2022 totaling \$7,938. Lease terms also require a security deposit of \$1,200.

The D.C. office is rented under terms of a two-year lease expiring July 31, 2023; it contains provisions for an annual inflationary rent adjustment and an automatic renewal provision for additional two-year periods at the then current rental rates. Future aggregate lease payments under the D.C. lease through its 2023 expiration date total \$116,214, including charges for amenities of \$15,067. In addition, the D.C. lease requires a security deposit of \$10,012.

Annual rentals under these two rental arrangements aggregated \$86,093 during 2021. Petoskey's annual rental was \$15,309; D.C.'s annual rental was \$70,784 excluding any office expenses based on a level of usage.

NOTE E – FEDERAL INCOME TAX:

US Incorporated and US Inc Foundation have each been determined by the Internal Revenue Service to be exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. Accordingly, contributions to either Organizations are deductible for federal income tax purposes.

Both entities annually files a Form 990, Return of Organization Exempt from Income Tax, with the Internal Revenue Service. These returns generally remain subject to examination by the Service for a period of three years after filing. Accordingly, returns for the years 2018 through 2020 are subject to examination.

US INCORPORATED AND SUPPORTING ORGANIZATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
For the year ended December 31, 2021

NOTE F – RETIREMENT PLAN:

The Organization has a defined contribution retirement plan under a tax-sheltered annuity program. All full time and qualified part time employees are eligible to participate in the plan. The Organization contributes between five and seven and one-half percent of the employees' compensation to the plan for those who elect to contribute at least 2 percent of their gross pay to the plan. Plan cost for 2021 was \$14,740.

NOTE G – MAJOR DONORS:

Each year US Incorporated and US Inc Foundation solicit funds from the general public, including foundations and other philanthropic organizations. During 2021, one foundation accounted for approximately 65.3 percent of the Organization's contribution revenue.

NOTE H – FUNCTIONAL EXPENSES:

The consolidated financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include salary and wages, payroll taxes and employee benefits, professional fees, travel and education, office supplies, occupancy, postage, direct mail, newsletter costs, dues and subscription, and travel and education, all of which are allocated on the basis of estimates of time and effort or other reasonable bases. Note J further explains the allocation of printing and publishing expenses.

NOTE I - PROGRAM SERVICE EXPENSES:

Program service expenses associated with the Organization's major program identified elsewhere in the footnotes and with short-term public interest projects during 2021 were:

ProEnglish	\$ 483,106
Other public interest projects	<u>324,330</u>
	<u>\$ 807,436</u>

The major costs associated with the other public interest projects include publication expenses, fees for research and reports on areas of social concern, personnel costs, and grants for projects administered by other organizations. The \$100,000 of program expense incurred by the US Inc Foundation and paid to US Incorporated got eliminated upon consolidation.

NOTE J – ALLOCATION OF JOINT COSTS:

During 2021, the Organization incurred joint costs of \$286,252 in printing and distributing various publications to its members and others. The publications included both educational material and fund raising appeals. Their total costs were allocated based on the relative space devoted to each topic, with \$221,847 allocated to program services expense and \$64,405 to fund raising expense.

NOTE K – LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS:

The following reflects financial assets as of the statement of financial position date, reduced by amounts not available for general use within one year of the statement of financial position date:

Cash	\$ 1,559,187
Certificates of deposit	775,613
Less unavailable for general expenditure within one year due to donor restriction for specific purpose	<u>(7,583)</u>
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 2,327,217</u>

General expenditures include management and general expenses, fundraising expenses, and some program expenses.

The Organization invests cash in certificates of deposit and a money market account as part of liquidity management.

NOTE L – RELATED - PARTY TRANSACTION:

During 2021, the Organization expanded its presence on the internet and in social media by the development of website known as “Border Hawk News” to disseminate information dealing with mass and illegal immigration. The emphasis of the website is to highlight the global problems caused by unfettered immigration, porous borders, and to offer a compilation of immigration news, opinions, and blogs in one website, the first of its kind.

The US Incorporated Board of Directors retained a son of the executive director, who has reporting experience with InfoWars Europe, a news gathering organization, to develop, manage, and promote the website as well as making public and media appearances dealing with current immigration trends. During 2021, fees for his services totaled \$40,300 including \$3,560 payable at December 31, 2021.

NOTE M – PLANNED TRANSITION:

During late 2021, the US Incorporated Board of Directors approved a change within the Organization whereby its activities involving service to the immigration reform movement for America will be moved to other like-minded organizations while the administrative duties will be transferred to the ProEnglish program. This transition will involve relocating the current cadre of advocates and authors with their related financial support through at least 2023 to compatible organizations. It will also involve closing the Petoskey, Michigan office. The transition is projected to be completed by the middle of 2022.

NOTE N – SUBSEQUENT EVENTS:

Subsequent events were evaluated through May 18, 2022, the date this report became available for publication. No events occurred during that period that required disclosure.